SERFF Tracking #: EWLE-129258204 State Tracking #:

State: District of Columbia Filing Company: Reserve National Insurance Company

Company Tracking #:

TOI/Sub-TOI: H07G Group Health - Specified Disease - Limited Benefit/H07G.001 Critical Illness

Product Name: Group Critical Illness Rates

Project Name/Number: /

Filing at a Glance

Company: Reserve National Insurance Company

Product Name: Group Critical Illness Rates

State: District of Columbia

TOI: H07G Group Health - Specified Disease - Limited Benefit

Sub-TOI: H07G.001 Critical Illness

Filing Type: Rate

Date Submitted: 10/21/2013

SERFF Tr Num: EWLE-129258204

SERFF Status: Assigned

State Tr Num: State Status:

Co Tr Num:

Implementation

Date Requested:

Author(s): Vicki Rowe

Reviewer(s): Darniece Shirley (primary), Alula Selassie, Donghan Xu

Disposition Date:
Disposition Status:
Implementation Date:

State Filing Description:

SERFF Tracking #: EWLE-129258204 State Tracking #:

State: District of Columbia Filing Company: Reserve National Insurance Company

Company Tracking #:

TOI/Sub-TOI: H07G Group Health - Specified Disease - Limited Benefit/H07G.001 Critical Illness

Product Name: Group Critical Illness Rates

Project Name/Number: /

General Information

Project Name: Status of Filing in Domicile:
Project Number: Date Approved in Domicile:
Requested Filing Mode: Domicile Status Comments:

Explanation for Combination/Other: Market Type:

Submission Type: Overall Rate Impact:

Filing Status Changed: 10/24/2013

State Status Changed: Deemer Date:

Created By: Vicki Rowe Submitted By: Vicki Rowe

Corresponding Filing Tracking Number:

Filing Description:

This is a Rate filing for the Group Critical Illness forms filed under SERFF number EWLE-129257503

Company and Contact

Filing Contact Information

Vicki Rowe, Compliance vrowe@lewisellis.com 1209 Cardigan Street 972-664-0163 [Phone]

Garland, TX 75040

Filing Company Information

(This filing was made by a third party - lewisandellisincorporated3)

Reserve National Insurance CoCode: 68462 State of Domicile: Oklahoma

Company Group Code: Company Type: 601 East Britton Road Group Name: State ID Number:

Oklahoma City, OK 73114 FEIN Number: 73-0661453

(800) 654-9106 ext. [Phone]

Filing Fees

Fee Required? No Retaliatory? No

Fee Explanation:

SERFF Tracking #: EWLE-129258204 State Tracking #: Company Tracking #:

State: District of Columbia Filing Company: Reserve National Insurance Company

TOI/Sub-TOI: H07G Group Health - Specified Disease - Limited Benefit/H07G.001 Critical Illness

Product Name: Group Critical Illness Rates

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Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		Policy Pages Critical Illness, Certificate Critical Illness, Spouse Rider, Child(ren) Rider, Cancer Treatment Benefit Rider, First Diagnosis Benefit Enhancement Rider	KB-ECI-POL-1301-DC, KB-ECI-CER-1301-DC, KB-ECI-CR-1301-DC, KB-ECI-CT-1301-DC, KB-ECI-CT-1301-DC, KB-ECI-BER-1301-DC	New		ActmemRNIC-ECI.pdf, ActmemRNIC- ECIrates.pdf,



T. ALLEN PARK & ASSOCIATES, INC.

2301 LAFAYETTE DRIVE, HEATH, TX 75032 Ph: 214-957-3747 Fax: 469-338-5142 tallenpark@aol.com

RESERVE NATIONAL INSURANCE COMPANY

CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Actuarial Memorandum

The following exhibits are hereby submitted on behalf of Reserve National Insurance Company of Oklahoma City, Oklahoma (NAIC # 0215-68462) and include rates, actuarial assumptions and benefit descriptions. This memorandum has been prepared for the purpose of demonstrating compliance with regulatory authority and may not be appropriate for other purposes.

- 1. Scope and Purpose: This is a new form. The rates are for new business.
- **2. Benefit Description: First Occurrence Benefit -** Benefit sold in units of \$1,000, with a minimum of \$5,000. The First Occurrence Benefit shown in the Schedule of Benefits will be paid if any of the following Specified Health Events occurs while the policy is in force with respect to an Insured Person:
 - 1. The Insured Person is Diagnosed as being in a Coma, having a Heart Attack, Stroke, End Stage Renal Failure, Paralysis, Loss of Sight, Speech or Hearing, Major Third Degree Burns or Occupational HIV for the first time in the Insured Person's lifetime; or
 - 2. The Insured Person undergoes a Major Organ Transplant for the first time in the Insured Person's lifetime; or
 - 3. If included, the Insured Person is diagnosed as having Cancer for the first time in the Insured Person's lifetime and more than 30 days following the effective date of coverage under the policy for the Insured Person.

Additional Occurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid if any of the Specified Health Events described above in the First Occurrence Benefit provision other than the Specified Health Event for which the First Occurrence Benefit was paid occurs:

- 1. For the first time in the Insured Person's lifetime and while the policy is in force for the Insured Person; and
- 2. At least 6 months following the date of the Specified Health Event for which the First Occurrence Benefit was paid under the policy.

Reoccurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid for an Insured Person if:

- 1. The First Occurrence Benefit has been paid under the policy for the Insured Person; and
- 2. Such Insured Person later has a Reoccurrence which occurs more than 365 days following the date the First Occurrence Benefit became payable.

There is no lifetime maximum for this benefit.

Partial Benefit - The applicable Partial Benefit shown in the Schedule of Benefits will be paid if any of the following occurs while the policy is in force with respect to the Insured Person:

- 1. The Insured Person is diagnosed as having Alzheimer's disease, Parkinson's disease, Muscular Dystrophy which result in the loss of 3 or more Activities of Daily Living or a benign brain tumor for the first time in the Insured Person's lifetime; or
- 2. The Insured Person undergoes Angioplasty, a bone marrow transplant or Coronary Artery Bypass Surgery for the first time in the Insured Person's lifetime; or
- 3. If included, the Insured Person is diagnosed as having cancer in situ for the first time in the Insured Person's lifetime and more than 30 days following the effective date of coverage under the policy for the Insured Person.

Wellness Benefit - We will pay the actual charges up to the Calendar Year Maximum purchased if an Insured Person undergoes any of the examinations listed in the policy. Service must be under the supervision of, or recommended by, a Physician and received while the policy is in force. A charge must be incurred. This benefit is payable for each Insured Person. All eligible dependent children are counted as one Insured Person. There is coverage in the base policy of \$50. The Insured Person may purchase up to two additional units of \$25.

- **3. Renewability Clause:** This is a group contract optionally renewable to age 75.
- **4. Applicability:** This is a new form. There is no business in force at this time.
- **5. Morbidity:** Cancer rates were based on data from the National Cancer Institute. Other critical diagnoses claim costs were based on data from the 2011 Health-United States published by the CDC and the American Heart Association's 2012 Heart and Stroke Statistical Update.

6. Mortality: 1980 CSO Table

7. Persistency, Expenses & Risk Margin:

All Plans/All Ages	PY 1	PY 2	PY 3	PY 4	PY 5+
Lapse Rates* (incl. mortality) Ages 18-29	40%	35%	30%	25%	15%
Ages 30-39	35%	30%	25%	20%	10%
Ages 40-49	30%	25%	20%	15%	10%
Ages 50-59	25%	20%	17%	15%	10%
Ages 60-69	25%	20%	15%	15%	15%
Commissions**	72.5%	12.5%	12.5%	12.5%	12.5%
General Expenses: Percent of Premium	30.0%	9.0%	9.0%	9.0%	9.0%
Premium Tax	2.5%	2.5%	2.5%	2.5%	2.5%
Interest Rate	4.0%	4.0%	4.0%	4.0%	4.0%

- *Lapses are assumed to be 40% annually by the 3rd policy year after issue age 65.
- **Renewal commissions are based on originally issued premiums.
- **8. Marketing:** This product is marketed to employees of companies through independent agents, generally at the worksite on payroll deduction plans. The policy is portable. The insured may continue the policy in force after employment ends by continuing to pay the premiums as due on a direct-billed basis.
- **9. Underwriting:** The base amount up to \$20,000 is guaranteed issue if participation limits are met. For greater amounts, The Company uses full application underwriting.

Selection Factors: To recognize the effect of such underwriting, claim costs were multiplied by the factors in the following table. An additional factor was applied to all policy year 1 claim costs to account for the Pre-existing Conditions clause. Based on studies by the American Cancer Society published in the 2012 Cancer Facts and Figures, Tobacco User rates are approximately 171% of Non-Tobacco rates.

Policy Year -	> Pre-ex	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5+</u>
Ages 18-29	.95	1.00	1.00	1.0	1.0	1.0
Ages 30-34	.90	0.95	0.95	1.0	1.0	1.0
Ages 35-39	.90	0.90	0.95	1.0	1.0	1.0
Ages 40-44	.85	0.85	0.9	1.0	1.0	1.0
Ages 45-49	.85	0.80	0.9	1.0	1.0	1.0
Ages 50-54	.80	0.75	0.8	0.9	1.0	1.0
Ages 55-59	.80	0.70	0.8	0.9	1.0	1.0
Ages 60-64	.75	0.65	0.7	0.8	0.9	1.0
Ages 65-69	.75	0.60	0.7	0.8	0.9	1.0

10. Premium Classes and Distributions: Issue Ages: 18-69 (age last birthday). There are no area factors within the state. The average expected issue age is 42. The average expected distribution by sex is M = 40%; F = 60%. There are no area factors within the state. Certain organizations, most notably labor unions, require insurance carriers to quote a single premium rate for all eligible employees. In these cases, the company will acquire a census of eligible employees and determine a composite rate by using the age-banded rates of the eligible employees plus a margin of up to 5%. Takeover groups may be assessed a surcharge of up to 25% for underwriting concessions.

Issue Age	Sales %	<u>Issue Age</u>	Sales %
<29	17.0%	50-59	23.0
30-39	25.0	60-69	5.0
40-49	30.0		

- 11. Estimated Annualized Ave. Premium per Policy: \$420.00
- **12. Premium Mode Rules:** See rate tables
- **13. Claim Liability:** Method used to calculate such reserve is claim run-off factors.
- **14. Active Life Reserves:** None, this is a group policy.
- **15. Trend Assumptions:** There are no trend factors.

- **16. Anticipated Loss Ratios:** Premium rates are expected to produce a loss ratio of 50% over the lifetime of the issued forms.
- **17. Experience:** This is a new form. There is no experience history.
- **18. History of Rate Adjustments:** This is a new form. There have been no rate adjustments.
- **19. Policyholders:** This is a new form. There are no policyholders.
- **20. Rate Increase Effective Date:** This is a new form.
- 21. Compliance with Laws and Regulations (Actuarial Certification): I certify that, to the best of my knowledge and judgment: (1) the assumptions present our best judgment as to the expected value for each assumption and are consistent with the issuer's business plan at the time of this filing; (2) the filing complies with Actuarial Standard of Practice #8; (3) the filing is in compliance with applicable laws and regulations of this state and the rules of the Department of Insurance; and (4) the rates are not excessive, inadequate or unfairly discriminatory.

February 20, 2013
Date

T. Allen Park

Digitally signed by T. Allen Park DN: cn=T. Allen Park, o=T A Park and Associates, Inc., ou, email=tallenpark@aol.com, c=US Date: 2013.02.20 15:46:01 -06'00'

T. Allen Park, FSA, MAAA Consulting Actuary

RESERVE NATIONAL INSURANCE COMPANY CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Payroll Monthly Premiums-Non Tobacco

\$1,000 First Occurrence Benefit

	Base Plan	
Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.55	0.55
30-39	0.80	0.80
40-49	1.20	1.20
50-59	2.00	2.00
60-69	3.30	3.30

Cancer Benefit Employee Spouse (50% Issue of Employee) <u>Age</u> 18-29 0.15 0.15 30-39 0.35 0.35 40-49 0.65 0.65 2.50 50-59 1.35

2.50

3.30

Cancer Medical Treatment Rider

60-69

Issue Age	<u>Employee</u>	Spouse (50% of Employee)
18-29	1.00	1.00
30-39	2.00	2.00
40-49	4.00	4.00
50-59	7.00	7.00
60-69	12.00	12.00

First Diagnosis Benefit Enhancement Rider for Base Policy Only

Per \$1,000 Unit

Issue <u>Age</u>	<u>Employee</u>	Spouse (50% of Employee)
18-29	0.10	0.10
30-39	0.25	0.25
40-49	0.40	0.40
50-59	0.55	0.55
60-69	0.70	0.70

First Diagnosis Benefit Enhancement Rider for Cancer Benefit

	Per \$1,000 Unit	
Issue	Employee	Spouse (50%
<u>Age</u>		of Employee)
18-29	0.10	0.10
30-39	0.25	0.25
40-49	0.40	0.40
50-59	0.55	0.55
60-69	0.70	0.70

Additional Wellness Benefit – per \$25 Unit

Issue	Employee	Spouse
<u>Age</u>		
All	1.25	1.25

Children are free at 25% of Individual amount. Policy is portable at same rates.

Maximum amount of First Diagnosis Benefit Enhancement Rider equal to Face Amount of Base Policy up to \$10,000

Mode Premium F	actors (to near \$0.01)
Annual	12 x Monthly
Weekly	Annual/52
Bi-weekly	2 x Weekly

RESERVE NATIONAL INSURANCE COMPANY CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Payroll Monthly Premiums-Tobacco

\$1,000 First Occurrence Benefit

	Base Plan	
Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.95	0.95
30-39	1.40	1.40
40-49	2.10	2.10
50-59	3.45	3.45
60-69	5.65	5.65

Cancer Benefit Issue Employee Spouse (50% of Employee) <u>Age</u> 18-29 0.30 0.30 30-39 0.60 0.60 40-49 1.15 1.15 2.35 50-59 2.35 60-69 4.30 4.30

Cancer Medical Treatment Rider

Issue Age	<u>Employee</u>	Spouse (50% of Employee)
18-29	1.75	1.75
30-39	3.45	3.45
40-49	6.85	6.85
50-59	12.00	12.00
60-69	20.55	20.55

First Diagnosis Benefit Enhancement Rider for Base Policy Only

Per \$1,000 Unit

Issue <u>Age</u>	Employee	Spouse (50% of Employee)
18-29	0.18	0.18
30-39	0.45	0.45
40-49	0.70	0.70
50-59	0.95	0.95
60-69	1.20	1.20

First Diagnosis Benefit Enhancement Rider for Cancer Benefit

	Per \$1,000 Unit	
Issue	Employee	Spouse (50%
<u>Age</u>		of Employee)
18-29	0.18	0.18
30-39	0.45	0.45
40-49	0.70	0.70
50-59	0.95	0.95
60-69	1.20	1.20

Additional Wellness Benefit – per \$25 Unit

Issue	Employee	<u>Spouse</u>
<u>Age</u>		
All	2.15	2.15

Children are free at 25% of Individual amount. Policy is portable at same rates.

Maximum amount of First Diagnosis Benefit Enhancement Rider equal to Face Amount of Base Policy up to \$10,000

Mode Premium Fa	actors (to near \$0.01)
Annual	12 x Monthly
Weekly	Annual/52
Bi-weekly	2 x Weekly

SERFF Tracking #: EWLE-129258204 State Tracking #: Company Tracking #:

State: District of Columbia Filing Company: Reserve National Insurance Company

H07G Group Health - Specified Disease - Limited Benefit/H07G.001 Critical Illness

Product Name: Group Critical Illness Rates

Project Name/Number: /

TOI/Sub-TOI:

Supporting Document Schedules

Satisfied - Item:	Cover Letter All Filings
Comments:	
Attachment(s):	DC Rate subltr.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Certificate of Authority to File
Comments:	
Attachment(s):	LetterofAuthorization-Lewis&Ellis.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	
Attachment(s):	ActmemRNIC-ECI.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Justification
Comments:	
Attachment(s):	ActmemRNIC-ECI.pdf ActmemRNIC-ECIrates.pdf
Item Status:	
Status Date:	
Bypassed - Item:	District of Columbia and Countrywide Loss Ratio Analysis (P&C)
Bypass Reason:	Not P & C
Attachment(s):	
Item Status:	
Status Date:	

State: TOI/Sub-TOI: Product Name: Project Name/Number:	District of Columbia H07G Group Health Group Critical Illness	- Specified Disease - Limited Ben Rates	Filing Company: efit/H07G.001 Critical Illness	Reserve National Insurance Company	
Bypassed - Item:	Distr	ict of Columbia and Countr	ywide Experience for the Last 5	5 Years (P&C)	
Bypass Reason:	Not F			,	
Attachment(s):					
Item Status:					
Status Date:					
Bypassed - Item:	Actua	arial Memorandum and Ce	rtifications		
Bypass Reason:	Not F	PPACA			
Attachment(s):					
Item Status:					
Status Date:					
Bypassed - Item:	Unific	ed Rate Review Template			
Bypass Reason:	Not F	PPACA			
Attachment(s):					
Item Status:					
Status Date:					

Company Tracking #:

SERFF Tracking #:

EWLE-129258204

State Tracking #:

Dallas

Glenn A. Tobleman, F.S.A., F.C.A.S. S. Scott Gibson, F.S.A. Cabe W. Chadick, F.S.A Michael A. Mayberry, F.S.A. David M. Dillon, F.S.A. Gregory S. Wilson, F.C.A.S. Steven D. Bryson, F.S.A. Bonnie S. Albritton, F.S.A. Brian D. Rankin, F.S.A. Wesley R. Campbell, F.S.A. Jacqueline B. Lee, F.S.A. Robert E. Gove, A.S.A. J. Finn Knox-Seith, A.S.A. Brian C. Stentz, A.S.A. Jay W. Fuller, A.S.A. Sujaritha Tansen, A.S.A. Josh A. Hammerquist, A.S.A. Xiaoxiao (Lisa) Jinng, A.S.A. Robert B. Thomas, Jr., F.S.A., C.F.A. (Of Counsel)



Kansas City
Gary L. Rose, F.S.A.
Terry M. Long, F.S.A.
David L. Batchelder, A.S.A.
Leon L. Langlitz, F.S.A.
Gary R. McElwain, FLMI
Anthony G. Proulx, F.S.A.
Thomas L. Handley, F.S.A.
D. Patrick Glenn, A.S.A., A.C.A.S.
Christopher H. Davis, F.S.A.
Jill J. Humes, F.S.A.

London / Kansas City Roger K. Annin, F.S.A. Timothy A. DeMars, F.S.A. Scott E. Morrow, F.S.A.

Baltimore David A. Palmer, C.F.E.

October 21, 2013

District of Columbia Department of Insurance

RE: F

Reserve National Insurance Company

NAIC # 68462

Rate filing for forms:

KB-ECI-POL-1301-DC

Policy Pages Critical Illness

KB-ECI-PHAPP-1301-DC

Policyholder Critical Illness Application

KB-ECI-CER-1301-DC

Certificate Critical Illness

KB-ECI-IPAPP-1301-DC

Insured Person Critical Illness Application

KB-ECI-SR-1301-DC

Spouse Rider

KB-ECI-CR-1301-DC

Child(ren) Rider

KB-ECI-CT-1301-DC

Cancer Treatment Benefit Rider

KB-ECI-BER-1301-DC

First Diagnosis Benefit Enhancement Rider

Dear Sir or Madam:

This submission is being made on behalf of Reserve National Insurance Company. The Actuarial and rates are for Policy forms KB-ECI-POL-1301-DC et al submitted under SERFF No.EWLE-129257503.

Should you have any questions or need additional information, please do not hesitate to contact me at (972) 530-9138.

Sincerely,

Vicki Rowe







December 31, 2012

RE: Filing Authorization

Lewis & Ellis, Inc.

To Whom It May Concern:

I hereby authorize Lewis & Ellis, Inc. and any authorized representative of Lewis & Ellis, Inc. to submit state filings of insurance applications/forms/rates/products on behalf of Reserve National Insurance Company.

This authorization includes the power to provide necessary assurances and certifications related to such applications/forms/rates/products except as prohibited by law.

This authorization is to be effective until revoked in writing by an authorized representative of Reserve National Insurance Company.

Sincerely,

Kyle D. Conrad
Senior Vice President

Kyle V. Cowred

and Associate Corporate Counsel

KDC:bdd

[Type text] [Type text] [Type text]



T. ALLEN PARK & ASSOCIATES, INC.

2301 LAFAYETTE DRIVE, HEATH, TX 75032 Ph: 214-957-3747 Fax: 469-338-5142 tallenpark@aol.com

RESERVE NATIONAL INSURANCE COMPANY

CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Actuarial Memorandum

The following exhibits are hereby submitted on behalf of Reserve National Insurance Company of Oklahoma City, Oklahoma (NAIC # 0215-68462) and include rates, actuarial assumptions and benefit descriptions. This memorandum has been prepared for the purpose of demonstrating compliance with regulatory authority and may not be appropriate for other purposes.

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 - 2. The Insured Person undergoes a Major Organ Transplant for the first time in the Insured Person's lifetime; or
 - 3. If included, the Insured Person is diagnosed as having Cancer for the first time in the Insured Person's lifetime and more than 30 days following the effective date of coverage under the policy for the Insured Person.

Additional Occurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid if any of the Specified Health Events described above in the First Occurrence Benefit provision other than the Specified Health Event for which the First Occurrence Benefit was paid occurs:

- 1. For the first time in the Insured Person's lifetime and while the policy is in force for the Insured Person; and
- 2. At least 6 months following the date of the Specified Health Event for which the First Occurrence Benefit was paid under the policy.

Reoccurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid for an Insured Person if:

- 1. The First Occurrence Benefit has been paid under the policy for the Insured Person; and
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There is no lifetime maximum for this benefit.

Partial Benefit - The applicable Partial Benefit shown in the Schedule of Benefits will be paid if any of the following occurs while the policy is in force with respect to the Insured Person:

- 1. The Insured Person is diagnosed as having Alzheimer's disease, Parkinson's disease, Muscular Dystrophy which result in the loss of 3 or more Activities of Daily Living or a benign brain tumor for the first time in the Insured Person's lifetime; or
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- **3. Renewability Clause:** This is a group contract optionally renewable to age 75.
- **4. Applicability:** This is a new form. There is no business in force at this time.
- **5. Morbidity:** Cancer rates were based on data from the National Cancer Institute. Other critical diagnoses claim costs were based on data from the 2011 Health-United States published by the CDC and the American Heart Association's 2012 Heart and Stroke Statistical Update.

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Ages 40-49	30%	25%	20%	15%	10%
Ages 50-59	25%	20%	17%	15%	10%
Ages 60-69	25%	20%	15%	15%	15%
Commissions**	72.5%	12.5%	12.5%	12.5%	12.5%
General Expenses: Percent of Premium	30.0%	9.0%	9.0%	9.0%	9.0%
Premium Tax	2.5%	2.5%	2.5%	2.5%	2.5%
Interest Rate	4.0%	4.0%	4.0%	4.0%	4.0%

- *Lapses are assumed to be 40% annually by the 3rd policy year after issue age 65.
- **Renewal commissions are based on originally issued premiums.
- **8. Marketing:** This product is marketed to employees of companies through independent agents, generally at the worksite on payroll deduction plans. The policy is portable. The insured may continue the policy in force after employment ends by continuing to pay the premiums as due on a direct-billed basis.
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Selection Factors: To recognize the effect of such underwriting, claim costs were multiplied by the factors in the following table. An additional factor was applied to all policy year 1 claim costs to account for the Pre-existing Conditions clause. Based on studies by the American Cancer Society published in the 2012 Cancer Facts and Figures, Tobacco User rates are approximately 171% of Non-Tobacco rates.

Policy Year -	> Pre-ex	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5+</u>
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Ages 30-34	.90	0.95	0.95	1.0	1.0	1.0
Ages 35-39	.90	0.90	0.95	1.0	1.0	1.0
Ages 40-44	.85	0.85	0.9	1.0	1.0	1.0
Ages 45-49	.85	0.80	0.9	1.0	1.0	1.0
Ages 50-54	.80	0.75	0.8	0.9	1.0	1.0
Ages 55-59	.80	0.70	0.8	0.9	1.0	1.0
Ages 60-64	.75	0.65	0.7	0.8	0.9	1.0
Ages 65-69	.75	0.60	0.7	0.8	0.9	1.0

10. Premium Classes and Distributions: Issue Ages: 18-69 (age last birthday). There are no area factors within the state. The average expected issue age is 42. The average expected distribution by sex is M = 40%; F = 60%. There are no area factors within the state. Certain organizations, most notably labor unions, require insurance carriers to quote a single premium rate for all eligible employees. In these cases, the company will acquire a census of eligible employees and determine a composite rate by using the age-banded rates of the eligible employees plus a margin of up to 5%. Takeover groups may be assessed a surcharge of up to 25% for underwriting concessions.

Issue Age	Sales %	<u>Issue Age</u>	Sales %
<29	17.0%	50-59	23.0
30-39	25.0	60-69	5.0
40-49	30.0		

- 11. Estimated Annualized Ave. Premium per Policy: \$420.00
- **12. Premium Mode Rules:** See rate tables
- **13. Claim Liability:** Method used to calculate such reserve is claim run-off factors.
- **14. Active Life Reserves:** None, this is a group policy.
- **15. Trend Assumptions:** There are no trend factors.

- **16. Anticipated Loss Ratios:** Premium rates are expected to produce a loss ratio of 50% over the lifetime of the issued forms.
- **17. Experience:** This is a new form. There is no experience history.
- **18. History of Rate Adjustments:** This is a new form. There have been no rate adjustments.
- **19. Policyholders:** This is a new form. There are no policyholders.
- **20. Rate Increase Effective Date:** This is a new form.
- 21. Compliance with Laws and Regulations (Actuarial Certification): I certify that, to the best of my knowledge and judgment: (1) the assumptions present our best judgment as to the expected value for each assumption and are consistent with the issuer's business plan at the time of this filing; (2) the filing complies with Actuarial Standard of Practice #8; (3) the filing is in compliance with applicable laws and regulations of this state and the rules of the Department of Insurance; and (4) the rates are not excessive, inadequate or unfairly discriminatory.

February 20, 2013
Date

T. Allen Park

Digitally signed by T. Allen Park DN: cn=T. Allen Park, o=T A Park and Associates, Inc., ou, email=tallenpark@aol.com, c=US Date: 2013.02.20 15:46:01 -06'00'

T. Allen Park, FSA, MAAA Consulting Actuary



T. ALLEN PARK & ASSOCIATES, INC.

2301 LAFAYETTE DRIVE, HEATH, TX 75032 Ph: 214-957-3747 Fax: 469-338-5142 tallenpark@aol.com

RESERVE NATIONAL INSURANCE COMPANY

CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Actuarial Memorandum

The following exhibits are hereby submitted on behalf of Reserve National Insurance Company of Oklahoma City, Oklahoma (NAIC # 0215-68462) and include rates, actuarial assumptions and benefit descriptions. This memorandum has been prepared for the purpose of demonstrating compliance with regulatory authority and may not be appropriate for other purposes.

- 1. Scope and Purpose: This is a new form. The rates are for new business.
- **2. Benefit Description: First Occurrence Benefit -** Benefit sold in units of \$1,000, with a minimum of \$5,000. The First Occurrence Benefit shown in the Schedule of Benefits will be paid if any of the following Specified Health Events occurs while the policy is in force with respect to an Insured Person:
 - 1. The Insured Person is Diagnosed as being in a Coma, having a Heart Attack, Stroke, End Stage Renal Failure, Paralysis, Loss of Sight, Speech or Hearing, Major Third Degree Burns or Occupational HIV for the first time in the Insured Person's lifetime; or
 - 2. The Insured Person undergoes a Major Organ Transplant for the first time in the Insured Person's lifetime; or
 - 3. If included, the Insured Person is diagnosed as having Cancer for the first time in the Insured Person's lifetime and more than 30 days following the effective date of coverage under the policy for the Insured Person.

Additional Occurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid if any of the Specified Health Events described above in the First Occurrence Benefit provision other than the Specified Health Event for which the First Occurrence Benefit was paid occurs:

- 1. For the first time in the Insured Person's lifetime and while the policy is in force for the Insured Person; and
- 2. At least 6 months following the date of the Specified Health Event for which the First Occurrence Benefit was paid under the policy.

Reoccurrence Benefit - The First Occurrence Benefit shown in the Schedule of Benefits will be paid for an Insured Person if:

- 1. The First Occurrence Benefit has been paid under the policy for the Insured Person; and
- 2. Such Insured Person later has a Reoccurrence which occurs more than 365 days following the date the First Occurrence Benefit became payable.

There is no lifetime maximum for this benefit.

Partial Benefit - The applicable Partial Benefit shown in the Schedule of Benefits will be paid if any of the following occurs while the policy is in force with respect to the Insured Person:

- 1. The Insured Person is diagnosed as having Alzheimer's disease, Parkinson's disease, Muscular Dystrophy which result in the loss of 3 or more Activities of Daily Living or a benign brain tumor for the first time in the Insured Person's lifetime; or
- 2. The Insured Person undergoes Angioplasty, a bone marrow transplant or Coronary Artery Bypass Surgery for the first time in the Insured Person's lifetime; or
- 3. If included, the Insured Person is diagnosed as having cancer in situ for the first time in the Insured Person's lifetime and more than 30 days following the effective date of coverage under the policy for the Insured Person.

Wellness Benefit - We will pay the actual charges up to the Calendar Year Maximum purchased if an Insured Person undergoes any of the examinations listed in the policy. Service must be under the supervision of, or recommended by, a Physician and received while the policy is in force. A charge must be incurred. This benefit is payable for each Insured Person. All eligible dependent children are counted as one Insured Person. There is coverage in the base policy of \$50. The Insured Person may purchase up to two additional units of \$25.

- **3. Renewability Clause:** This is a group contract optionally renewable to age 75.
- **4. Applicability:** This is a new form. There is no business in force at this time.
- **5. Morbidity:** Cancer rates were based on data from the National Cancer Institute. Other critical diagnoses claim costs were based on data from the 2011 Health-United States published by the CDC and the American Heart Association's 2012 Heart and Stroke Statistical Update.

6. Mortality: 1980 CSO Table

7. Persistency, Expenses & Risk Margin:

All Plans/All Ages	PY 1	PY 2	PY 3	PY 4	PY 5+
Lapse Rates* (incl. mortality) Ages 18-29	40%	35%	30%	25%	15%
Ages 30-39	35%	30%	25%	20%	10%
Ages 40-49	30%	25%	20%	15%	10%
Ages 50-59	25%	20%	17%	15%	10%
Ages 60-69	25%	20%	15%	15%	15%
Commissions**	72.5%	12.5%	12.5%	12.5%	12.5%
General Expenses: Percent of Premium	30.0%	9.0%	9.0%	9.0%	9.0%
Premium Tax	2.5%	2.5%	2.5%	2.5%	2.5%
Interest Rate	4.0%	4.0%	4.0%	4.0%	4.0%

- *Lapses are assumed to be 40% annually by the 3rd policy year after issue age 65.
- **Renewal commissions are based on originally issued premiums.
- **8. Marketing:** This product is marketed to employees of companies through independent agents, generally at the worksite on payroll deduction plans. The policy is portable. The insured may continue the policy in force after employment ends by continuing to pay the premiums as due on a direct-billed basis.
- **9. Underwriting:** The base amount up to \$20,000 is guaranteed issue if participation limits are met. For greater amounts, The Company uses full application underwriting.

Selection Factors: To recognize the effect of such underwriting, claim costs were multiplied by the factors in the following table. An additional factor was applied to all policy year 1 claim costs to account for the Pre-existing Conditions clause. Based on studies by the American Cancer Society published in the 2012 Cancer Facts and Figures, Tobacco User rates are approximately 171% of Non-Tobacco rates.

Policy Year -	> Pre-ex	<u>1</u>	<u>2</u>	<u>3</u>	<u>4</u>	<u>5+</u>
Ages 18-29	.95	1.00	1.00	1.0	1.0	1.0
Ages 30-34	.90	0.95	0.95	1.0	1.0	1.0
Ages 35-39	.90	0.90	0.95	1.0	1.0	1.0
Ages 40-44	.85	0.85	0.9	1.0	1.0	1.0
Ages 45-49	.85	0.80	0.9	1.0	1.0	1.0
Ages 50-54	.80	0.75	0.8	0.9	1.0	1.0
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February 20, 2013
Date

T. Allen Park

Digitally signed by T. Allen Park DN: cn=T. Allen Park, o=T A Park and Associates, Inc., ou, email=tallenpark@aol.com, c=US Date: 2013.02.20 15:46:01 -06'00'

T. Allen Park, FSA, MAAA Consulting Actuary

RESERVE NATIONAL INSURANCE COMPANY CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Payroll Monthly Premiums-Non Tobacco

\$1,000 First Occurrence Benefit

	Base Plan	
Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.55	0.55
30-39	0.80	0.80
40-49	1.20	1.20
50-59	2.00	2.00
60-69	3.30	3.30

Cancer Benefit Employee

Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.15	0.15
30-39	0.35	0.35
40-49	0.65	0.65
50-59	1.35	2.50
60-69	2.50	3.30

Cancer Medical Treatment Rider

Issue Age	<u>Employee</u>	Spouse (50% of Employee)
18-29	1.00	1.00
30-39	2.00	2.00
40-49	4.00	4.00
50-59	7.00	7.00
60-69	12.00	12.00

First Diagnosis Benefit Enhancement Rider for Base Policy Only

Per \$1,000 Unit

Issue <u>Age</u>	<u>Employee</u>	Spouse (50% of Employee)
18-29	0.10	0.10
30-39	0.25	0.25
40-49	0.40	0.40
50-59	0.55	0.55
60-69	0.70	0.70

First Diagnosis Benefit Enhancement Rider for Cancer Benefit

	Per \$1,000 Unit	
Issue	Employee	Spouse (50%
<u>Age</u>		of Employee)
18-29	0.10	0.10
30-39	0.25	0.25
40-49	0.40	0.40
50-59	0.55	0.55
60-69	0.70	0.70

Additional Wellness Benefit – per \$25 Unit

Issue	Employee	Spouse
<u>Age</u>		
All	1.25	1.25

Children are free at 25% of Individual amount. Policy is portable at same rates.

Maximum amount of First Diagnosis Benefit Enhancement Rider equal to Face Amount of Base Policy up to \$10,000

Mode Premium F	actors (to near \$0.01)
Annual	12 x Monthly
Weekly	Annual/52
Bi-weekly	2 x Weekly

RESERVE NATIONAL INSURANCE COMPANY CRITICAL ILLNESS POLICY FORM KB-ECI-POL-1301

Payroll Monthly Premiums-Tobacco

\$1,000 First Occurrence Benefit

	Base Plan	
Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.95	0.95
30-39	1.40	1.40
40-49	2.10	2.10
50-59	3.45	3.45
60-69	5.65	5.65

Cancer Benefit Issue Employee Spouse (50% of Employee) <u>Age</u> 18-29 0.30 0.30 30-39 0.60 0.60 40-49 1.15 1.15 2.35 50-59 2.35 60-69 4.30 4.30

Cancer Medical Treatment Rider

Issue Age	<u>Employee</u>	Spouse (50% of Employee)
18-29	1.75	1.75
30-39	3.45	3.45
40-49	6.85	6.85
50-59	12.00	12.00
60-69	20.55	20.55

First Diagnosis Benefit Enhancement Rider for Base Policy Only

Per \$1,000 Unit

Issue <u>Age</u>	Employee	Spouse (50% of Employee)
18-29	0.18	0.18
30-39	0.45	0.45
40-49	0.70	0.70
50-59	0.95	0.95
60-69	1.20	1.20

First Diagnosis Benefit Enhancement Rider for Cancer Benefit

	Per \$1,000 Unit	
Issue	Employee	<u>Spouse (50%</u>
<u>Age</u>		of Employee)
18-29	0.18	0.18
30-39	0.45	0.45
40-49	0.70	0.70
50-59	0.95	0.95
60-69	1.20	1.20

Additional Wellness Benefit – per \$25 Unit

Issue	Employee	<u>Spouse</u>
<u>Age</u>		
All	2.15	2.15

Children are free at 25% of Individual amount. Policy is portable at same rates.

Maximum amount of First Diagnosis Benefit Enhancement Rider equal to Face Amount of Base Policy up to \$10,000

Mode Premium Factors (to near \$0.01)	
Annual	12 x Monthly
Weekly	Annual/52
Bi-weekly	2 x Weekly